

# People and their enterprises around the world



**Pangea: One Word, All Solutions**





- From day-to-day to the most complex choices -  
A global group focused on the international growth  
of small and medium-sized enterprises





Innovation - Creation - Expansion -  
developing your global potential.  
Pangea: one word, all solutions!



# OUR HISTORY

In 1998, a team of international professionals decided to combine their experience in order to offer a unique service.

From its first office in London to offices in Delhi and Manila, Pangea is now present all over the world, offering SMEs concrete support for their international growth.

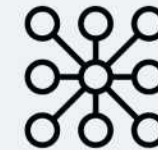


Our team: more than 20 years of experience.

# What we do



Procurement  
e-procurement  
Logistic strategy



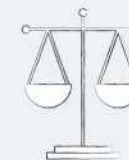
International  
procurement &  
back office



International  
business  
back office



Global business  
scouting services



International tax,  
legal & transfer  
price services



Global Innovation  
Strategy Marketing  
& services

LONDON

ROME

BERGAMO

VERONA

HONG KONG

SHANGHAI

DOUALA

MANILA

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With a unique global development process, London continues to experience an exponential growth even in its new journey outside the European Union.

Therefore, it will increasingly be a theatre of international exchange and relations.

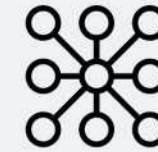


Pangea's headquarters and operations centre: here is where both the global growth strategies and the protection of the tangible and intangible assets of client companies start from.

## London headquarter



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Working in Italy means having access to its unique know-how in sectors such as machinery, fashion, design and food. Besides, its network of SMEs and industrial clusters throughout the territory is able to supply high quality products.



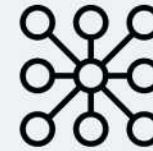
Our offices in Rome, Bergamo and Verona allow us to get in touch with major companies operating in all sectors.

In Italy we can also provide a wide portfolio of contacts for all businesses in several languages.

## Italian offices



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A British colony for more than 100 years, Hong Kong is always ready to welcome new companies. The city is considered to be part of China, but it's not just another Chinese city: with a leading position in the Greater Bay Area, HK will continue to be the Asian reference point for Western companies. In 2021 it was confirmed as the city with the highest business attractiveness in the world.

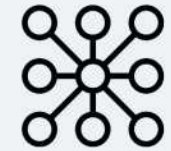


There are three main elements underpinning Hong Kong's strategy to attract innovative entrepreneurs from abroad: market, talent and funding. The Greater Bay Area market (China's future Silicon Valley), together with its high-profile universities can train valuable talent. All nestled in one of the business environments recognised by WANB as "one of the most welcoming in the world."

## Hong Kong office



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Investing in China is often the best choice for foreign companies. It is the only country that possesses all industrial categories, allowing an easy supply of resources. As its purchasing power and middle class are growing, China is set to become the world's largest market.

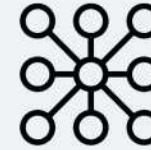


According to the latest study published by the WANB Institute, Shanghai tops the list of best business cities. The report considered five 'soft environment' indexes -technological innovation, finance, talent, culture and life- and two 'hard environment' indexes -natural resources and infrastructures-

## Shanghai office



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The Cameroon economy is playing an increasingly important role on the African continent: promoting private investment, increasing and improving the efficiency of the agricultural and trade sector and strengthening industry are the growth drivers of this market, which reaches the entire sub-Saharan area.

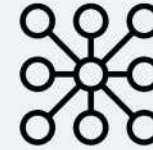


Douala, the capital of the south-western Littoral region, is considered the country's economic and demographic capital, mainly due to its port, which serves as a key commercial hub for both Cameroon and neighbouring countries. In fact, it is considered a strategic point of departure for the entire country, from which we move our activities across the African continent.

## Douala office



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In this maze of "Asian tigers" there is an important piece of which little is said: the Philippines.

Goldman Sachs includes them in the "Next Eleven": which means that Philippines are among the eleven countries with the best prospects for development in the 21st century and by 2050 they could become the 14th most important economy of the world.

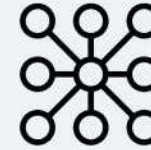


Manila ranks first in terms of economic dynamism: it is an important centre for trade and finance. It serves as the headquarters for financial institutions, banks and private insurance companies. In addition, its port takes in most of the country's commercial traffic.

## Manila office



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The United States is once again one of the largest and important markets on the world economic scene. They are still the destination of many entrepreneurial souls, who decide to internationalise their business by investing in the American market, which shows its appreciation for Italian products.



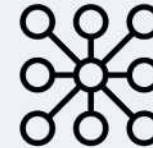
Nicknamed America's "El Dorado", New York occupies a central position in the Boston - New York - Washington corridor, with the largest concentration of economic activity in the Northeast, estimated at over \$2 trillion.

New York is the second largest financial centre after London, and "Wall Street", in the heart of its Financial district is the symbol of the American economic power.

## New York office



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India is a vibrant and dynamic society, with a growing influence around the world. Its economy has long been regarded as an attractive destination for foreign investors, and the domestic market is expected to grow by 5% over the next two years, with its consumptions driven by the noticeable dynamism of an aspiring middle class that is expanding year after year and whose average revenue is strongly increasing.

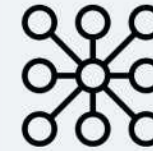


New Delhi, India's third largest city, pushes the country's economy: its industries attract professionals from all over the world, particularly for its information technology, telecommunications and banking sectors.

## New Delhi office



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After stagnation in the 1990s, Brazil grew at a fast pace in the following decades, becoming the world's eighth largest economy thanks to the expansion of its formal sector, labour force and foreign market demand, especially for raw materials. This growth and the social policies implemented by governments, led to the impressive achievement of halving the poverty rate and significantly reducing social inequality.

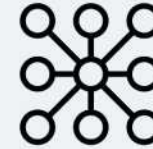


Fortaleza is the commercial and economic centre of the North West, and home to the majority of the industries in the state of Ceuta. The main sector of its economy is services, which account for approximately 77.8% of GDP.

## Fortaleza office



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# THREE BUSINESS AREAS FOR A UNIQUE SERVICE

## Business

- Lists of potential customers, partners, selected suppliers
- Global appointment agendas for salespeople, managers, entrepreneurs
- Customised countries and targeted markets research
- Business intelligence information
- Global strategic positioning research

## Professional

- Tax & Legal
- R&D Support
- Intellectual Property
- Transfer Pricing
- Strategic Business intelligence

## Outsourcing

- Administrative back office
- Commercial back office
- Purchasing back office
- Outsourcing commercial office
- Foreign offices



Pangea: a unique service of professional, commercial and global outsourcing assistance



- People and their enterprises around the world-  
Pangea: One word, all solutions !





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