

Qualification Pack



Partner





Adacta Group

Adacta Tax & Legal qualification

Winning Business. Together.

We are consultants in the following fields: Tax, Legal e Advisory: an organisation with **over 170** professionals and advisors



- Tax Planning & Compliance
- Tax Litigation
- Legal
- Sustainability
- Corporate Governance
- Wealth Management
- Management Consultancy
- Data Protection & IT
- Special Situation
- Building Bonuses

120+
Tax consultants,
Lawyers Engineers



- Strategy & Organization
- Corporate Finance
- Digital
- Planning & Controlling

50+
Business Administration
Engineering
Consultants



Adacta Tax & Legal provides specialised solutions and valuable consultancy

for companies and organisations engaged in the main business sectors and with the different market challenges



Rigorous and specialised

We are professionals and consultants focused and specialised in various areas of expertise. We have a high level of seniority also gained internationally and we like to approach problems methodically and rigorously to provide quality solutions.



Industry know-how and pragmatism

We have in-depth knowledge of the DNA of companies in the most diverse business situations and we look for original, direct and practical solutions for our clients aimed at the heart of the issues.



Innovation and passion

To be a partner in the present day and always alongside our customers, we are also constantly evolving, investing in technology, providing new services, cultivating curiosity, studying how to provide value, with the passion of those who love their work.

We serve the best customers in different industries

mevis
Springs and metal parts

ASTORIA
WINES

OTB

BOTTEGA VENETA

YVES SAINT LAURENT

BISAZZA

voestalpine
ONE STEP AHEAD.

PELLINI

salvagnini

Veneta Cucine

Alcedo sgr

COSTA
LEVIGATRICI

COMAC
CASTING & MACHINING SOLUTIONS

FONDO ITALIANO
D'INVESTIMENTO

VILLA DEGLI OLMI
FAMILY WINE COMPANY

cerealdocks

INDUSTRIAL STARTER

FIS
Fabbrica Italiana Sintetici

EBARA

Ferretto Group
Every solution, just one provider

NLMK
EUROPE

BIBETECH
TECHNOLOGY FOR LIFE

ZETA
Zeta Farmaceutici

Campagnolo

SINCE 1967
CROCCO
ONE STEP AHEAD

EVS
SCR
FRILIA VENETO SVILUPPO

VDP
GROUP

1911
GIANLUCA MECH

BERNARDINELLO
ENGINEERING

interpolimeri

GRUPPO
ADIGE BITUMI

ITAGO

alperia

PALLADIO GROUP



Adacta Group

Adacta Tax & Legal qualification

Tax Planning & Compliance

Tax Litigation

Legal

Corporate Governance

Sustainability

Management Consultancy

Wealth Management

Special Situation

Building Bonuses



Adacta Tax & Legal service lines provide all the necessary support

to define, develop and implement business strategies optimised from a legal and fiscal point of view

Tax Planning & Compliance

Optimising taxation

We manage the complexity of tax variables, use subsidies, study solutions that reduce risks, resolve disputes for companies and Groups. We are experts in Transfer Pricing, Patent Box and international taxation.

Tax Litigation

Developping strategies

We support customers in their relations with the tax authorities, supporting companies in identifying the most efficient solutions for managing tax risk, both during the performance of audits and in subsequent litigation before judicial authorities.

Legal

Protecting assets

We provide legal support in the various areas of business activity, from commercial contracts to employment relationships. We help protect the value of assets and manage every aspect of M&A transactions.

Adacta Tax & Legal service lines provide all the necessary support

to define, develop and implement business strategies optimised from a legal and fiscal point of view

Corporate Governance

Structuring corporate governance

We design management and control systems and organisational models for risk prevention (231/01 Models, Supervisory Bodies, Tax Control Framework, Privacy, Data Protection Officer, Anti-Money Laundering, BIA, Business Continuity Plans).

Sustainability

We deal with the challenge of ESG

We support companies in ESG analysis and in the design of sustainability paths. Starting from the pillars of Governance up to the most effective reporting tools.

Management Consultancy

We transform data into results

We support small and medium-sized enterprises in the introduction of advanced reporting processes, with the aim of transforming data into useful information to support strategic decisions.

Adacta Tax & Legal service lines provide all the necessary support

to define, develop and implement business strategies optimised from a legal and fiscal point of view

Wealth Management
Increasing value

We support entrepreneurs and investors in enhancing wealth and assets. We act as an advisor in corporate finance transactions and design solutions for generational handover.

Special situation
Managing discontinuity

We operate in situations of discontinuity as an advisor for the solution of crisis situations. We help define ways of recovering assets or minimising losses in value.

Construction Industry Bonuses
Business partner

We support executing companies and the clients of real estate projects in the determination and secure obtaining of superbonuses and other building bonuses.

Tax Planning & Compliance

as tax advisors we manage the complexity of tax variables, use the subsidies, study solutions that reduce risks and resolve disputes for companies and Groups. We are experts in Transfer Pricing, Patent Box and international taxation

40+

TP groups followed

30+

PB with AE agreements

Tax Planning

Designing tax optimisation

- Taxation extraordinary transactions
- Taxation of multinational Groups
- Transfer Pricing
- Optimisation of benefits for investments and/or incentives
- Patent Box Agreements
- Valuations and estimates of assets related to tax regulations

Tax Compliance

Managing requirements and incentives

- Tax compliance: ordinary and consolidated financial statements, declarations
- Tax due diligence activities
- Budget analysis, periodic reporting
- Outsourcing accounting administration
- Support in the digital transformation of administrative processes
- Third sector and non-profit organisations

500+

companies and Groups

1500+

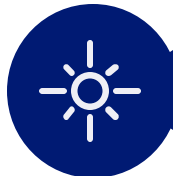
TL cases followed

We have in-depth knowledge of tax dynamics. We know how to interpret and manage them. With the aim of optimising the business strategies of companies that look to the future!



INCREASING CHALLENGES

The complexity of local and global tax and corporate legislation requires companies to pay great attention to the application and management of requirements, even recurring and ordinary ones, with a strong drive towards the automation of information



TRANSPARENCY

In the context of a growing cooperation between States in the fight against tax evasion, there is an exponential increase in the request for transparency by the tax authorities, aimed at increasing knowledge about the transactions and flows of companies and Groups



AROUND THE WORLD

Business strategies, which are increasingly supranational, must reconcile market, production and commercial aspects with compliance with tax regulations in the allocation of profits and competition between states, aligning business and taxation



THE TAX THAT HELPS

Industrial development policies are increasingly stimulated by incentives and tax breaks that drive companies to invest in technology, intangibles and research and development, providing unique opportunities for financial aid



CONTINUITY SOLUTIONS

In transactions of an extraordinary nature and in the transfer of tangible and intangible assets, tax variables provide multiple alternatives and are often a decisive factor that can condition the methods and timing of decisions

Our work involves combining the best skills with an integrated tax planning and tax compliance approach to support companies and Groups in the management of national and international taxation



EACH TO HIS OWN PROFESSION

We cultivate and stimulate strong specialisation of our teams of tax professionals, dedicated and focused on limited issues so that every detail is covered



WE STUDY AND KNOW ABOUT THINGS

We have technical skills developed on hundreds of projects of varying complexity and we stimulate the continuous training of our professionals



SHOULDER TO SHOULDER

We have multiple skills that work side by side. We provide truly integrated services so as not to lose sight of every nuance of tax complexity



STORIES THAT NEED TO BE TOLD

We know tax problems and have always solved them with the right mix of experienced professionals and young and efficient work teams



WE KNOW THE DNA

We are close to businesses, their territories and entrepreneurs, their way of thinking and acting. We know the different business sectors and the characteristics of our markets



WE GET TO THE POINT

We know how to combine the detail and rigour required by tax regulations with the pragmatism and efficiency imposed by business timescales and we provide practical solutions in complex situations

Tax Litigation

We provide assistance and advice to companies and individuals in relations with the financial authorities, in the pre-litigation and litigation phase. We recommend efficient solutions and identify the best defence strategies

Risk Prevention

- Preparation of interpellations, consultancy activities, drafting of opinions on tax law, criminal tax law and customs law
- Undertaking of audits on the management of customs processes and obligations, identification of interventions to ensure compliance
- Support in the drafting of models pursuant to Legislative Decree 231/2001 and tax risk prevention
- Training activities

Control and Verification alongside the Financial Authorities

- Assistance in the verification phases conducted by the Revenue Agency, the Finance Police and the Customs and Monopolies Agency
- Analysis of the position and of the disputes initiated by financial authorities and elaboration of the most efficient defence strategy
- Support in the assessment of the opportunity to access deflationary tools for litigation

Disputes

- Defence in disputes before first and second-degree tax courts
- Defence in criminal proceedings for tax, corporate and economic offences
- Defence in proceedings before civil courts, also in the context of opposition to enforcement
- Defence before the Supreme Court of Cassation tax section
- Assistance and defence of company directors for personal liability in tax matters

20+
years of experience

Legal

As legal advisors we provide support in the various areas of business activity, from commercial contracts to employment relationships. We help protect the value of assets and manage every aspect of M&A transactions

20+

Deals per year

5

Languages

Legal M&A

Increasing value

- SPAs
- Warranty agreements
- Investment Agreements
- Shareholders' agreements
- Management Agreements
- Legal Due Diligence

Corporate

Protecting assets

- National and international contracts
- Employment law
- Company law
- Internet and Information systems
- Real Estate
- Disputes

20+

Years of experience

FUNDS
and SGRS

As Legal M&A Advisors in all types of extraordinary corporate transactions, in support of the seller or buyer: purchase and sale of shareholdings and companies, mergers, demergers, transfers and corporate joint ventures

Services

Value generated

SELL
SIDE

Analysis of offers
Preliminary agreements
Project management
Contracts

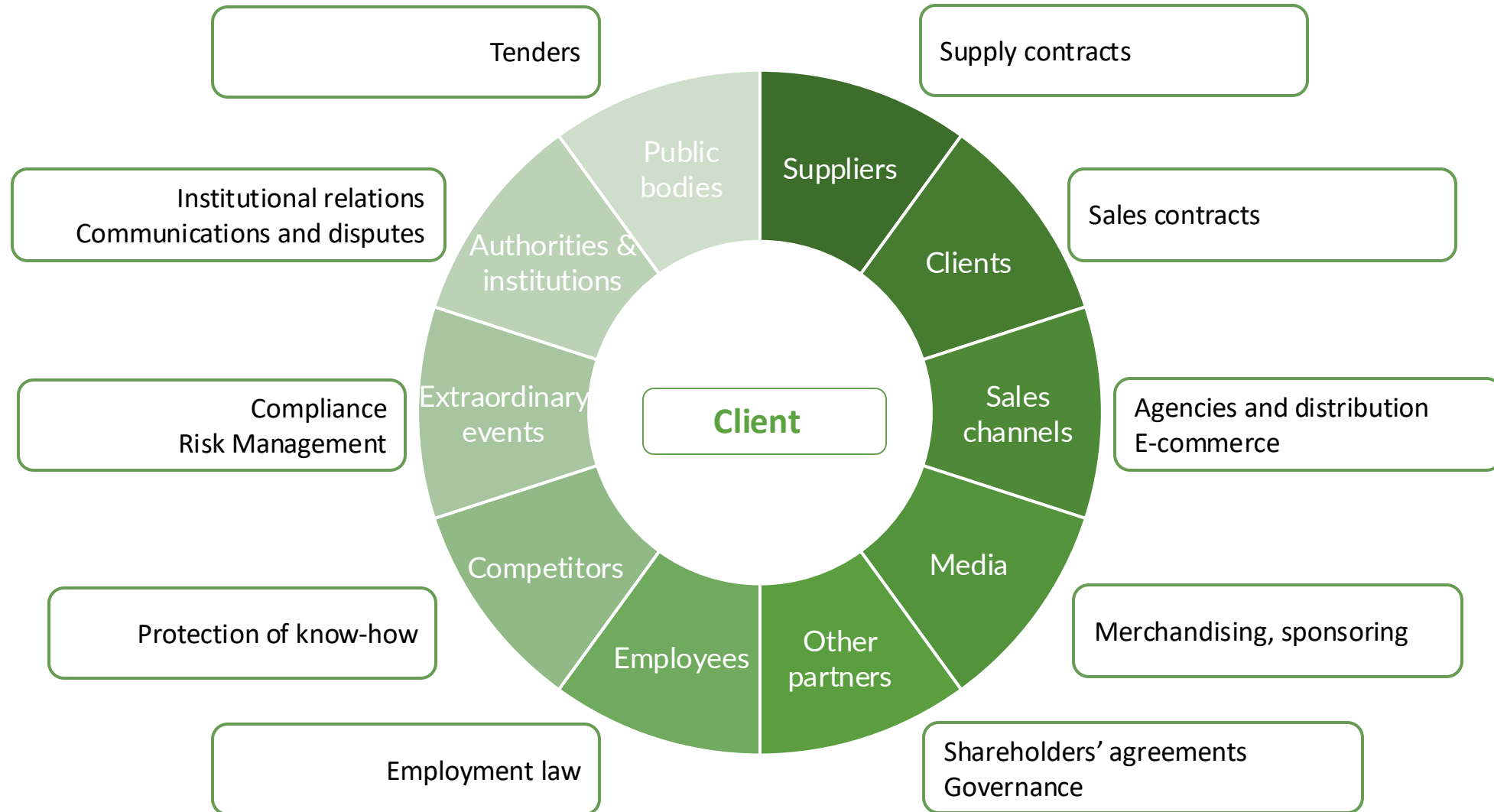
- Valuing assets
- Structuring the process
- Maximizing values

BUY
SIDE

Drafting of preliminary agreements
Legal due diligence
Drafting of contracts
Closing assistance

- Facilitating negotiations
- Reducing risks
- Reducing timescales
- Simplifying closing

We provide legal assistance in all corporate areas of business activity, both from a strategic and day-by-day management point of view



Corporate Governance

We design company management and control systems and organisational models for risk prevention, enhancing the interrelationships in corporate Groups. We are involved in Boards of Statutory Auditors, Supervisory Bodies pursuant to Legislative Decree 231/01 and Boards of Directors as independent Directors. We carry out DPO assignments

Governance

Structures

Governance definition

- Management and control systems
- Development of statutory rules
- Shareholders' agreements
- Powers, proxies and powers of attorney
- Corporate groups

Roles

Implementing control

- Independent directors
- Boards of statutory auditors
- Supervisory Bodies pursuant to Legislative Decree 231/01
- DPO assignments

Models

Defining and managing risk

- Organisational Models pursuant to Legislative Decree 231/01
- Tax Control Framework
- Privacy and information protection
- Business Continuity Plans
- Cybersecurity
- Regulation of management and coordination activities in corporate Groups
- Regulation of transactions with related parties

50+
OdV

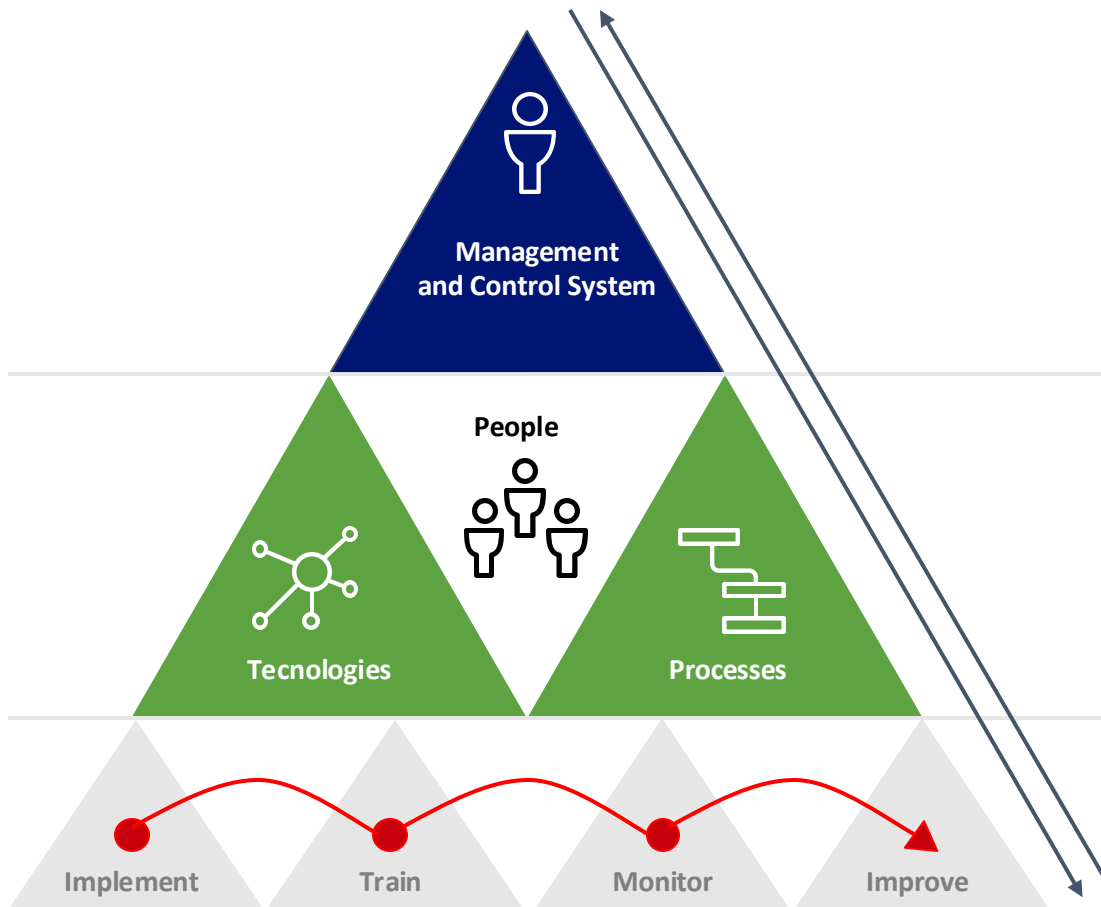
130+
boards of auditors

70+
231/01 models

100+
Modelli privacy

We are a team with integrated and specialised skills. Pragmatism, organisational value and multidisciplinary are the key winning factors in our strategic approach

Benefits of the structured approach for the integrated governance of enterprises



- Holistic approach in the development of apical structures
- Strengthening of reputation and pursuit of sustainability

- Definition and supervision of the decision-making chain
- Prevention of the risk of offences by valorising organisational assets
- Optimisation of operating continuity
- Protection of information assets and from risks related to data
- Ottimizzazione della continuità operativa

- Multidisciplinary support to corporate functions
- Multilevel operational dialogue

Corporate governance: Appropriate Structures

Starting from an analysis of the existing situation, we support the directors in preparing adequate organisational, administrative and accounting structures by integrating adequate tools and processes that are compliant with legislation and aligned with the best professional practices

Best industry practices

Finding the right direction

- Mastering legislation through training on content
- Understanding market practices and best practices
- Analysing the AS IS situation of your company

Acting

- Defining the starting point
- Understanding which areas require intervention
- Identifying tools and operational solutions
- Implementing concrete actions

Using

- Integrating corporate governance processes and tools
- Using information to make informed decisions
- Triggering a continuous improvement process

Ample set of tools and solutions

Corporate governance: Whistleblowing

We support companies in tackling Whistleblowing legislation by mapping risks, assessing the adequacy and completeness of the corporate procedures that ensure clarity of internal regulations, defining a reporting management system and providing mandatory training

Analysis

- Identification of new mandatory regulations
- Mapping of risks with respect to the offences identified by the Whistleblowing Directive and applicable to the Company
- Where necessary, integration of the current 231 risk mapping

Assessment

- Identification of corporate rules aimed at ensuring compliance with mandatory regulations
- Assessment of the adequacy and completeness of the aforementioned rules
- Provision of recommendations for improvement

Management of reports

- Review of the current 231 Report Management Procedures
- Integration of the 231 Code of Conduct
- DPIA drafting on Whistleblowing (art. 35 GDPR)

Training

- Provision of information and training to internal and external recipients of the Procedures

Sustainability

We support companies in the continuous improvement of sustainability performance, inserting ESG components in strategic planning processes and deploying them in business operations, until they are transparent, and their usage is widespread

Finding the right direction

- Mastering the key elements of Corporate Sustainability
- Exploration of market trends and practices
- Competitor analysis
- AS IS measurement

Defining

- Measurement against international standards
- Setting of ESG goals and ambitions and reference KPIs
- Definition of sustainability plans and strategic maps

Acting

- Implementation of actions
- Measurement of the achievement of goals
- Review/confirmation of ESG targets
- Initiation of a continuous improvement process

Communicating

- Internal sharing of ESG performance
- External communication (ESG reporting according to VSME or ESRS, Narrative sustainability report)



Thanks to our multidisciplinary experience and a global vision of companies and their impact on the system, we make all the necessary components available for a practical professional contribution to services related to corporate sustainability



Management Consultancy

We support SMEs in advanced reporting processes, with the aim of transforming data into useful information in real time to support strategic decisions and create skills and value in the administrative and accounting area

Business Intelligence

AFC development

Data Analysis

Reliable and timely data - Clear and functional reports

- Setting up reporting models and processes
- Data validation support
- Development of dashboards with Business Intelligence tools
- Financial analysis (credit score, CR analysis)
- Corporate presentations and reports for the banking system

Planning

From the business model to the enhancement of the financial dynamics useful for cost accounting purposes

- Definition of economic dynamics
- Capital Needs Analysis (Current and Fixed Assets)
- Monitoring of cash flows available for debt sustainability
- Treasury budget, Estimates to close and Budgets
- Variance analysis

Evaluation

Analysis of historical data and value creation drivers, evaluation models

- Definition of evaluation methods and metrics
- Identification of expected income and financial flows
- Valuation of relevant rates
- Sensitivity analysis
- Comparative analyses (Benchmarking)

Wealth Management

We support entrepreneurs and investors in the enhancement of assets. We act as an advisor in corporate finance transactions, developing solutions for generational handover

15+

Deals per year

20+

Years of
expertise

Deal

Valorising assets

- Advisor in sell side and buy side for M&A transactions
- Design and legal and fiscal architecture of transactions
- Due diligence
- Transaction services
- Negotiation management
- M&A contracts

Wealth Planning

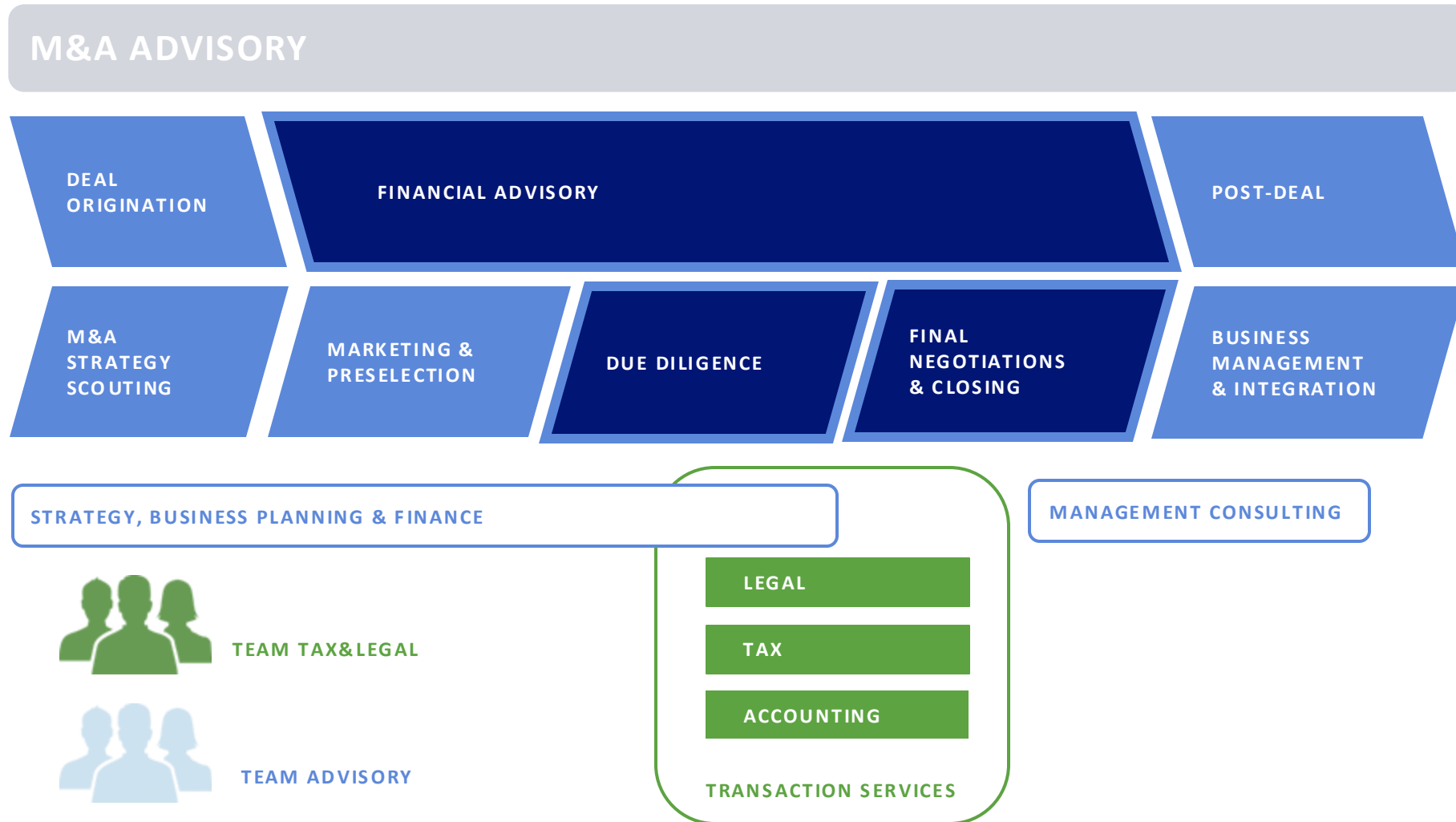
Protecting assets

- Optimisation of assets
- Generational change and inheritance planning
- Family agreements
- Corporate re-organisation
- Asset management assistance
- Valuation of illiquid investments

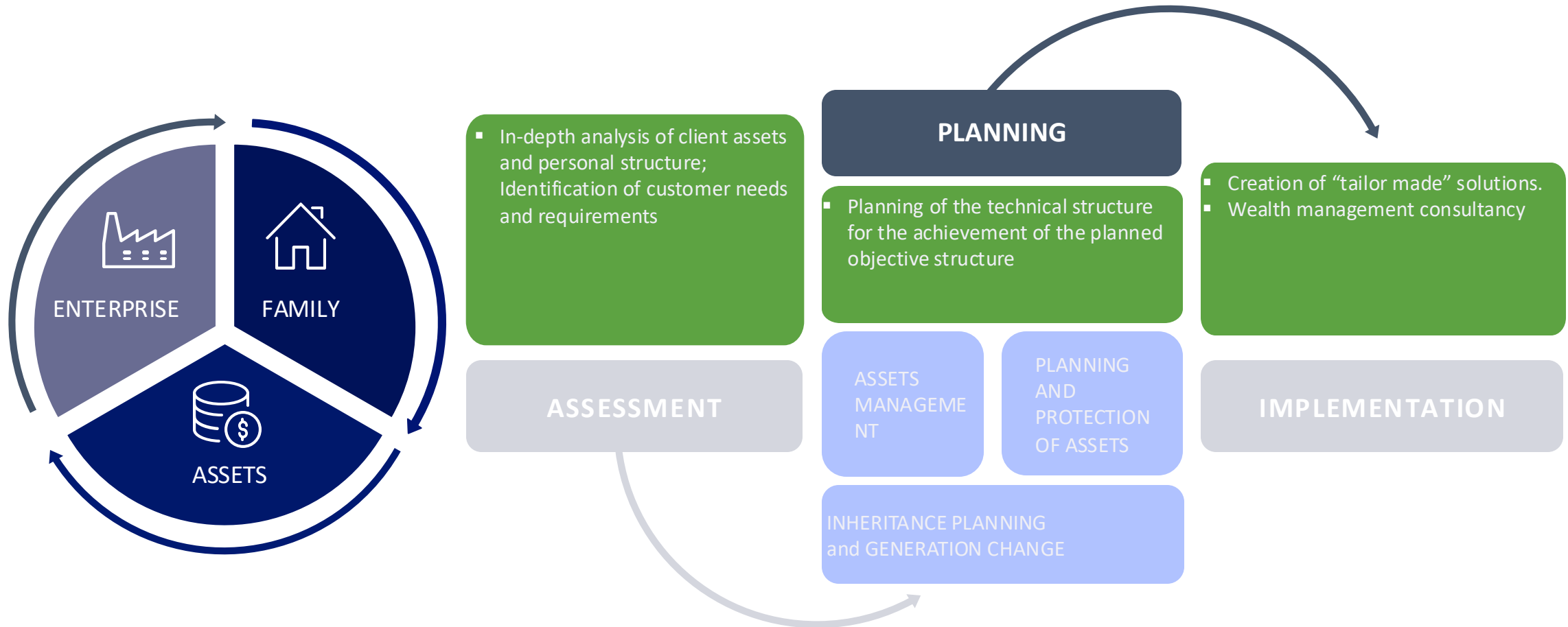
team

tax, legal, finance,
advisory

We follow an integrated Tax, Legal e Advisory approach in relation to the management of M&A transactions



We have integrated and specialised skills to protect, enhance and manage assets. Satisfying individual, family and business needs from an optimisation perspective. Also, for the benefit of future generations!



Special Situation

We operate in situations of discontinuity for the solution of loss-making situations, and we help to design ways to recover assets or minimise losses in value

15+

Proceedings per year

20+

Years of
expertise

Loss making companies

Management of Special Situations

- Advisor for the solution of loss making situations
- Certification of plans
- Carve outs
- Distressed M&As
- Tax and social security transactions
- Assistance in the negotiated settlement of debt
- Officers of justice

We intervene in crisis situations

with the aim of identifying the best solutions to discontinuity, supporting the manufacturing base, protecting employment and business reputation



**PROTECTION OF ITALIAN PRODUCTS
AND LOCAL MANUFACTURING BASE**

We aim to optimise the value of companies and their role in the territorial manufacturing base, also from a social point of view

We work in the main Courts in Northern and Central Italy with professional synergies of the highest level.



**SAFEGUARDING OF
EMPLOYMENT LEVELS**

We pay close attention to preserving employment and protecting the human capital of companies

We adopt a dynamic and creative approach to solutions, in compliance with the law.



**PROTECTION OF BUSINESS
REPUTATION**

We protect the reputation of entrepreneurs. We are the partners and guides of business owners to enhance and preserve their business activities.

Superbonus and other building bonuses

We support companies in the management of Building Bonuses, from the generation of credit to its monetization

4000+

Stamps of approval between
2021 and 2022

300+

mIn € interventions
between 2021 and 2022

Obtaining Credit

We guide and focus on clients for the
secure obtaining of credit via:

- Fiscal certification of credit with the issuance of stamps of approval/declarations of conformity
- Secure circulation of credit to guarantee transferors and transferees
- Multidisciplinary skills and dynamic approach

2018

We have been
operating since

All

Types of building bonuses

Due Diligence activities for Banks and Private Transferees

We use our expertise by aiding and advice in evaluating the degree of reliability or riskiness of tax credit being transferred on the primary (banking institutions) and secondary market (private individuals - natural persons and companies)

Due diligence

- Documentary analysis to support the generation of tax deductions / credit
- Specific analyses on identified criticalities
- Monitoring of tax boxes

Verifica di regolarità

- Documentary analysis to support the generation of tax deductions / credit
- Specific analyses on identified criticalities
- Monitoring of tax boxes

Negoziatore

- Evaluation of the prospective tax capacity functional to the needs/opportunities of transferees
- Legal-contractual assistance in the buying and selling phase
- Originator and transferee portfolios
- Privileged relationships with banking institutions

Tax and accounting
consultancy

Preferential
relationship with banks



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