

The logo for AGMC Management Consulting Solutions is centered in a white rectangular box. The letters 'AGMC' are in a large, bold, blue sans-serif font. The letter 'A' is stylized with a black diagonal stroke on its left side and a small yellow triangle at its base. Below 'AGMC', the words 'MANAGEMENT CONSULTING SOLUTIONS' are written in a smaller, blue, all-caps sans-serif font.

AGMC
MANAGEMENT CONSULTING SOLUTIONS

Company Profile



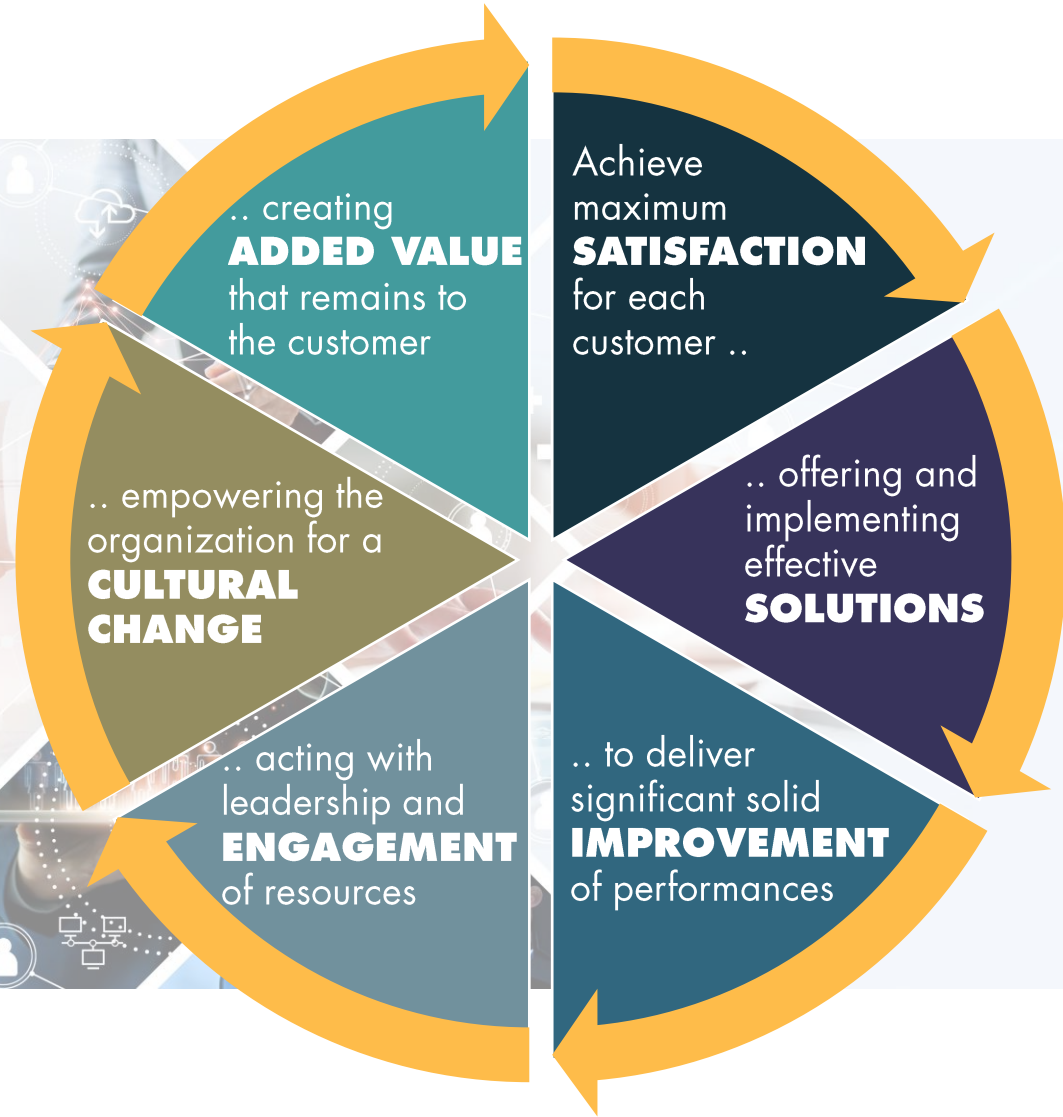
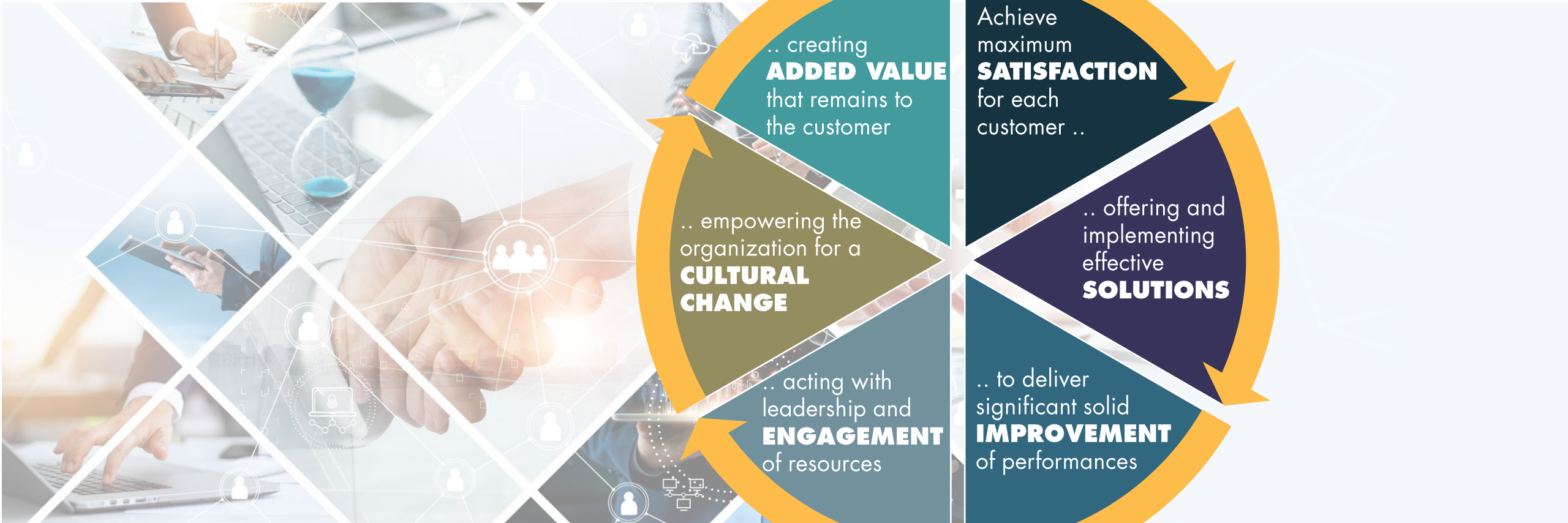
My name is **Andrea Greco**, I was born in Florence in 1971, engineer since 1998. My story went through a journey of professional growth conducted in multiple segments of industry and services. I started dealing with Lean, Management and Business Continuous Improvement since 2003. From that moment I transformed my professional activity into an exciting passion, progressively improving my skills, thanks to the companies I worked for, the professionals and the people I collaborated with and through direct experience conducted in many contexts and in various parts of the world.

AGMC Management Consulting Solutions is my entrepreneurial project started in 2022

- AGMC is a multidisciplinary company offering management and consulting solutions for improvement of efficiency and governance of your company
- AGMC, thanks to the 20+ years of experience of its founder, accomplished numerous successful stories after collaborations with over 110 companies in 15 different countries around the world with over 3000 people trained and facilitated in business improvement
- AGMC has an extensive experience in consulting, training and coach project teams and guide them with determination and leadership to achieve challenging objectives
- AGMC is the perfect professional partner for your company to facilitate change management, continuous improvement and process optimization using Lean, Lean Six Sigma techniques and new winning methodologies



OUR VALUES



CLEAR GOALS:

- Reduction of wastes, defects, delays and variability
- Improvement of profits, reduction of losses
- Quality, efficiency and organization
- Perform «Excellent at first»
- Governance, strategy and organizational development
- Planning strategic and tactical objectives, and action plans
- Training and certification of key improvement figures
- Process reengineering, data analytics and improvement
- Improvement of the customer experience
- Management of special corporate projects
- Monitoring and driving key performance indicators



Consulting

Training

Coaching

WHAT WE DO

Basic Support



Layout study

Problem Solving

Process mapping and procedures

Quality management and KPI

Lean Thinking



Training courses

VSM, 5S, TPM, SMED, SW sessions

Workflow and efficiency

Workshop and Kaizen

Lean Six Sigma



Training and certification of Belts

Governance and Assessment

VOC and customer experience

DMAIC Projects

«Agile» & PMO



Project Management Training

Agile Mindset & Business Agility

Scrum Learning

Methodologies Integration

Strategy & Governance



Marketing strategy

Business Plan and Models

Balance Scorecard

Internationalization

Supply Chain & Logistics



Supply Chain & Operations Management

PFEP and material management

Process Integration

Logistics and distribution

- Highly skilled in process optimization and lean implementation for **efficiency increase** with **wastes and losses reduction**
- Long experience in governance, training and consultancy for **hi-tech companies** in the military field, aerospace, defence, weapon systems, naval and communications
- Important collaborations and accomplished projects with **public entities and government institutions**
- Nomination as finalist 2023 at the **BQF Excellence Award** in the “Lean Six Sigma” category





SISTEMA SANITARIO REGIONALE



OUR KPI'S

21

Years of
experience in
process
improvement
disciplines

> 30000

N. of people
trained and
facilitated so far
in continuous
process
improvement

> 110

N. of total
supported
different
companies

15

Worldwide
countries where
operated



AGMC S.r.l. Società con Socio Unico

ITALY:

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Sede Operativa: Via Aretina 167N, 50136 Firenze

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